

# PROFESSIONAL SALES MINOR FOR NON-BUSINESS STUDENTS

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The professional sales minor for non-business students requires 15 hours. Prerequisites for all courses must be fulfilled. If a student elects to take BUAD 3010 as an elective, ECON 1200 or MIME 2600 is required as an additional pre-requisite. A grade of "C" (2.00) or higher is required in all courses.

Code	Title	Hours
<b>Required Business Courses</b>		
PSLS 3440	Professional Sales	3
PSLS 3450	Sales Technologies and Strategies	3
PSLS 4740	Advanced Sales	3
<b>Business Elective</b>		
Select two of the following:		6
BUAD 3010	Principles Of Marketing	
PSLS 3080	Purchasing And Business Relationship Management	
PSLS 4710	Salesforce Leadership	
<b>Total Hours</b>		<b>15</b>