

PROFESSIONAL SALES MINOR

Code	Title	Hours
Required		
PSLS 3440	Professional Sales	3
Electives		
Select two of the following:		6
PSLS 3080	Purchasing And Business Relationship Management	
PSLS 3450	Sales Technologies and Strategies	
PSLS 4500	International Sales Negotiation	
PSLS 4710	Salesforce Leadership	
PSLS 4740	Advanced Sales	
MKTG 4540	Business Marketing	
Required Business Core BUAD course will serve as the fourth course to meet minor requirements.		3
Total Hours		12