MANAGEMENT (MGMT)

MGMT 3630 Conflict Management: Mediation & Negotiations [3 credit hours]

Course is designed to develop negotiation and conflict management skills. Students will learn to apply these skills in distributive and integrative negotiation situations using cases, role-plays and exercises. **Term Offered:** Spring, Summer, Fall

MGMT 3700 Best Practices in Diversity Leadership

[3 credit hours]

Organizations must be able to draw on their most important resource — the skills of the workforce. With the increasing richness of diversity in the world and in the workforce, organizational leaders need to expand their outlook and use creative strategies to effectively leverage diversity in the workplace.

Multicultural US Diversity

MGMT 3770 Ethics In Leadership And Management

[3 credit hours]

The ethical dilemmas faced by organizational leaders are explored and a four-lens model of ethical decision-making is presented. Students will practice using the model to resolve common ethical dilemmas for new and experienced managers.

Term Offered: Spring, Summer, Fall

MGMT 3910 Research In Management

[3 credit hours]

In-depth independent research work under the supervision of a faculty member.

Term Offered: Spring, Summer, Fall

MGMT 4210 Leading Strategic Improvement Initiatives

[3 credit hours]

This course is designed to help students understand and master the key leadership practices that are necessary to help organizations design and implement planned improvements and changes through continuous learning and development so that people and processes are constantly kept in alignment with their environments. This course will focus on the leadership practices and processes necessary to drive strategic individual and organizational improvements, as well as the tactical and operational changes necessary for success.

Term Offered: Spring, Fall

MGMT 4250 Performance Management For Individuals And Teams

[3 credit hours]

Course examines the process and implementation of performance management systems at both individual and group levels. Performance appraisal, coaching, development planning, and performance problems will be discussed.

Prerequisites: HURM 3220 with a minimum grade of D-

Term Offered: Spring

MGMT 4330 Leading Organizational Change and Development

[3 credit hours]

This course introduces students to the practice of analyzing, planning, implementing and evaluating organizational change and development. Students will learn to apply the relevant individual, team and organizational change interventions which contribute to greater performance and effectiveness.

Term Offered: Spring

MGMT 4780 Leading and Managing People

[3 credit hours]

The basic principles, practices and dynamics of effective leadership in organizations are presented in this course. Students will have opportunities to assess their current leadership skills and identify strategies to develop their leadership capabilities through self-assessments and case studies.

Term Offered: Spring, Fall

MGMT 4880 Sports Leadership

[3 credit hours]

The intent of this course is to provide the opportunity for the student to gain information and a better understanding of the various practices associated with sports leadership and management. Through cases, experiential exercises, teamwork, discussion, and exams, students will develop the skills needed to be effective leaders in the sports industry.

Term Offered: Fall

MGMT 4900 Seminar On Contemporary Issues In Management

[3 credit hours]

This seminar is designed to facilitate applications of managerial skills, tools and techniques in meeting contemporary challenges in organizations.

Prerequisites: BUAD 3030 with a minimum grade of D-

Term Offered: Spring, Fall

MGMT 4910 Research In Human Resource Management

[1-3 credit hours]

Students have the opportunity to conduct an intensive investigation in a Human Resource Management area, supervised by a departmental faculty member. A formal paper is expected at the study's end.

Prerequisites: (HURM 3220 with a minimum grade of D- and BLAW 3550

with a minimum grade of D-) **Term Offered**: Spring, Summer, Fall

MGMT 4940 Management Internship

[3 credit hours]

A supervised work experience for outstanding students. The internship involves practical experience. A written report is required of the student.

Term Offered: Spring, Summer, Fall

